

Amt in US Dollar (US\$)	2012	2013	2014	2015	2016	LTM 2Q16	LTM 2Q17	2Q16	1Q17	2Q17	2012	2013	2014	2015	2016	LTM 2Q16	LTM 2Q17	2Q16	1Q17	2Q17
Performance by Segments																				
IVL Production (MMT)	5.25	5.80	6.25	7.02	8.73	7.67	9.06	2.32	2.19	2.22	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
PET	2.56	2.90	3.10	3.41	3.80	3.63	3.74	0.99	0.88	0.95	49%	50%	50%	49%	44%	47%	41%	43%	40%	43%
Fibers & Yarns	0.78	0.91	1.15	1.31	1.38	1.36	1.39	0.34	0.34	0.35	15%	16%	18%	19%	16%	18%	15%	15%	16%	16%
West Feedstock	0.72	0.74	0.89	1.16	2.38	1.55	2.77	0.68	0.69	0.62	14%	13%	14%	16%	27%	20%	31%	29%	31%	28%
Asia PTA	1.20	1.26	1.11	1.14	1.17	1.13	1.16	0.31	0.28	0.31	23%	22%	18%	16%	13%	15%	13%	13%	13%	14%
IVL Core EBITDA(\$/t)	88	82	91	91	89	86	97	94	100	107	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
PET	84	82	85	72	75	75	68	88	65	68	95%	99%	93%	79%	85%	87%	71%	93%	65%	64%
Fibers & Yarns	90	106	108	148	148	153	145	159	133	169	102%	129%	119%	163%	167%	178%	150%	168%	133%	158%
West Feedstock	239	163	191	149	96	94	136	99	162	177	272%	198%	210%	163%	109%	109%	140%	105%	162%	165%
Asia PTA	2	20	17	22	36	28	29	35	21	15	2%	25%	19%	24%	40%	32%	30%	37%	21%	14%
IVL Core EBITDA (M\$)	461	478	568	640	775	661	879	219	219	239	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
PET	214	236	262	247	286	272	256	87	57	65	46%	49%	46%	39%	37%	41%	29%	40%	26%	27%
Fibers & Yarns	70	97	124	195	205	208	201	55	46	59	15%	20%	22%	30%	26%	31%	23%	25%	21%	25%
West Feedstock	171	121	170	172	229	145	376	67	111	110	37%	25%	30%	27%	30%	22%	43%	31%	51%	46%
Asia PTA	2	25	19	25	42	31	34	11	6	5	1%	5%	3%	4%	5%	5%	4%	5%	3%	2%
Holding	4	(1)	(6)	1	13	4	12	(0)	(0)	0	1%	(0%)	(1%)	0%	2%	1%	1%	(0%)	(0%)	%
*IVL Net Revenue (M\$)	6,779	7,456	7,509	6,845	7,215	6,852	7,852	1,889	2,041	2,089	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
PET	4,292	4,765	4,468	3,845	3,825	3,794	4,000	1,016	1,020	1,078	63%	64%	59%	56%	53%	55%	51%	54%	50%	52%
Fibers & Yarns	1,359	1,561	2,164	2,136	2,077	2,112	2,157	526	573	560	20%	21%	29%	31%	29%	31%	27%	28%	28%	27%
West Feedstock	843	885	911	950	1,926	1,261	2,473	522	652	630	12%	12%	12%	14%	27%	18%	31%	28%	32%	30%
Asia PTA	1,367	1,406	1,074	799	731	710	766	194	194	201	20%	19%	14%	12%	10%	10%	10%	10%	10%	10%
Intercompany	(1,082)	(1,160)	(1,107)	(884)	(1,344)	(1,025)	(1,543)	(369)	(399)	(380)	(16%)	(16%)	(15%)	(13%)	(19%)	(15%)	(20%)	(20%)	(20%)	(18%)
*Note: Net Revenue by Factory location basis																				
Performance by Portfolio																				
IVL Production (MMT)	5.25	5.80	6.25	7.02	8.73	7.67	9.06	2.32	2.19	2.22	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
High Value Add (HVA)	0.87	1.08	1.32	1.46	1.65	1.50	1.75	0.43	0.44	0.44	17%	19%	21%	21%	19%	20%	19%	19%	20%	20%
Special Position (West Necessities)	2.36	2.35	2.41	2.94	4.27	3.43	4.59	1.16	1.09	1.11	45%	40%	39%	42%	49%	45%	51%	50%	50%	50%
Cyclical (East Necessities)	2.02	2.38	2.51	2.62	2.81	2.73	2.71	0.73	0.65	0.68	39%	41%	40%	37%	32%	36%	30%	32%	30%	31%
IVL Core EBITDA(\$/t)	88	82	91	91	89	86	97	94	100	107	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
High Value Add (HVA)	130	157	185	214	225	218	262	251	283	317	148%	191%	203%	234%	254%	253%	270%	266%	283%	295%
Special Position (West Necessities)	131	97	101	84	62	61	67	60	69	65	149%	117%	111%	92%	70%	71%	69%	64%	69%	61%
Cyclical (East Necessities)	17	35	35	31	44	43	37	57	29	40	20%	42%	38%	34%	49%	50%	38%	60%	29%	38%
IVL Core EBITDA (M\$)	461	478	568	640	775	661	879	219	219	239	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
High Value Add (HVA)	113	170	245	313	373	328	459	108	125	139	25%	36%	43%	49%	48%	50%	52%	49%	57%	58%
Special Position (West Necessities)	309	227	243	246	267	211	307	70	76	72	67%	48%	43%	38%	34%	32%	35%	32%	35%	30%
Cyclical (East Necessities)	35	82	87	81	123	118	100	42	19	27	8%	17%	15%	13%	16%	18%	11%	19%	9%	11%
Holding	4	(1)	(6)	1	13	4	12	(0)	(0)	0	1%	(0%)	(1%)	%	2%	1%	1%	(0%)	(0%)	%
*IVL Net Revenue (M\$)	6,779	7,456	7,509	6,845	7,215	6,852	7,852	1,889	2,041	2,089	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
High Value Add (HVA)	1,611	1,985	2,570	2,320	2,593	2,386	2,799	687	732	749	24%	27%	34%	34%	36%	35%	36%	36%	36%	36%
Special Position (West Necessities)	3,335	3,367	2,914	2,750	3,074	2,853	3,451	789	878	934	49%	45%	39%	40%	43%	42%	44%	42%	43%	45%
Cyclical (East Necessities)	1,833	2,105	2,025	1,775	1,548	1,612	1,602	413	431	405	27%	28%	27%	26%	21%	24%	20%	22%	21%	19%
*Note: Net Revenue by Factory location basis	(0)	(0)	0	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	0	(0)	(0)	(0)	(0)	(0)	(0)	(0)
Performance by Regions																				
IVL Production (MMT)	5.25	5.80	6.25	7.02	8.73	7.67	9.06	2.32	2.19	2.22	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
North America (NA)	1.69	1.77	1.92	2.15	3.05	2.45	3.38	0.82	0.79	0.84	32%	31%	31%	31%	35%	32%	37%	35%	36%	38%
Europe, Middle East & Africa (EMEA)	1.30	1.40	1.559	1.90	2.46	2.09	2.53	0.66	0.64	0.60	25%	24%	25%	27%	28%	27%	28%	29%	29%	27%
Asia	2.27	2.63	2.77	2.98	3.22	3.13	3.14	0.83	0.76	0.79	43%	45%	44%	42%	37%	41%	35%	36%	35%	36%
IVL Core EBITDA(\$/t)	88	82	91	91	89	86	97	94	100	107	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
North America (NA)	167	154	152	158	114	121	120	113	133	114	190%	187%	167%	174%	128%	141%	124%	119%	133%	107%
Europe, Middle East & Africa (EMEA)	82	49	87	66	75	65	99	86	109	145	94%	59%	96%	73%	85%	76%	102%	91%	109%	135%
Asia	30	52	53	58	71	71	66	84	59	71	35%	63%	58%	64%	80%	83%	68%	89%	59%	66%
IVL Core EBITDA (M\$)	461	478	568	640	775	661	879	219	219	239	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
North America (NA)	282	273	292	340	348	297	407	92	105	96	61%	57%	51%	53%	45%	45%	46%	42%	48%	40%
Europe, Middle East & Africa (EMEA)	107	68	136	126	185	137	252	57	70	86	23%	14%	24%	20%	24%	21%	29%	26%	32%	36%
Asia	69	137	146	173	230	224	208	70	45	56	15%	29%	26%	27%	30%	34%	24%	32%	20%	24%
Holding	4	(1)	(6)	1	13	4	12	(0)	(0)	0	1%	(0%)	(1%)	%	2%	1%	1%	(0%)	(0%)	%
*IVL Net Revenue (M\$)	6,779	7,456	7,509	6,845	7,215	6,852	7,852	1,889	2,041	2,089	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
North America (NA)	2,940	2,995	2,775	2,520	2,714	2,535	3,037	664	776	798	43%	40%	37%	37%	38%	37%	39%	35%	38%	38%
Europe, Middle East & Africa (EMEA)	1,582	1,888	2,210	2,073	2,300	2,112	2,545	642	658	713	23%	25%	29%	30%	32%	31%	32%	34%	32%	34%
Asia	2,257	2,573	2,524	2,253	2,201	2,204	2,270	583	608	578	33%	35%	34%	33%	31%	32%	29%	31%	30%	28%
*Note: Net Revenue by Factory location basis	(0)	(0)	0	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	0	(0)	(0)	(0)	(0)	(0)	(0)	(0)
Revenues by major country/region on the basis of deliveries to customers																				
IVL Net Revenue (M\$)	6,779	7,456	7,509	6,845	7,215	6,852	7,852	1,889	2,041	2,089	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Thailand	480	551	463	431	419	429	467	112	133	130	7%	7%	6%	6%	6%	6%	6%	6%	7%	6%
Rest of Asia	1,360	1,409	1,533	1,316	1,409	1,297	1,462	367	378	361	20%	19%	20%	19%	20%	19%	19%	19%	19%	17%