

Amt in US Dollar (US\$)	2012	2013	2014	2015	LTM 3Q15	LTM 3Q16	3Q15	2Q16	3Q16	2012	2013	2014	2015	LTM 3Q15	LTM 3Q16	3Q15	2Q16	3Q16
Performance by Segments																		
IVL Production (MMT)	5.25	5.80	6.25	7.02	6.77	8.24	1.80	2.32	2.38	100%	100%	100%	100%	100%	100%	100%	100%	100%
PET	2.56	2.90	3.10	3.41	3.31	3.74	0.88	0.99	0.99	49%	50%	50%	49%	49%	49%	49%	45%	45%
Fibers & Yarns	0.78	0.91	1.15	1.31	1.29	1.38	0.33	0.34	0.35	15%	16%	18%	19%	19%	17%	18%	15%	15%
West Feedstock	0.72	0.74	0.89	1.16	1.05	1.96	0.33	0.68	0.74	14%	13%	14%	16%	16%	24%	18%	29%	31%
Asia PTA	1.20	1.26	1.11	1.14	1.12	1.17	0.27	0.31	0.31	23%	22%	18%	16%	17%	14%	15%	13%	13%
IVL Core EBITDA(\$/t)	88	84	96	93	97	87	96	94	91	100%	100%	100%	100%	100%	100%	100%	100%	100%
PET	81	86	92	76	84	76	86	86	73	93%	102%	96%	82%	86%	88%	89%	92%	81%
Fibers & Yarns	92	104	110	148	139	155	144	159	147	105%	124%	115%	160%	143%	178%	150%	170%	162%
West Feedstock	239	163	192	149	170	89	126	99	97	272%	194%	200%	161%	175%	102%	132%	106%	107%
Asia PTA	5	20	21	19	21	34	17	34	50	6%	23%	22%	21%	21%	39%	18%	37%	55%
IVL Core EBITDA (M\$)	461	487	600	651	658	719	173	217	216	100%	100%	100%	100%	100%	100%	100%	100%	100%
PET	208	248	286	261	277	286	75	85	72	45%	51%	48%	40%	42%	40%	43%	39%	33%
Fibers & Yarns	72	95	126	195	179	213	48	55	52	16%	19%	21%	30%	27%	30%	28%	25%	24%
West Feedstock	171	120	171	172	179	175	41	67	71	37%	25%	28%	26%	27%	24%	24%	31%	33%
Asia PTA	6	25	23	22	23	40	5	11	15	1%	5%	4%	3%	3%	6%	3%	5%	7%
Holding	4	(1)	(6)	1	(1)	5	4	(0)	5	0	(0)	(0)	0	(0)	0	0	(0)	0
*IVL Net Revenue (M\$)	6,780	7,456	7,509	6,845	6,918	6,966	1,764	1,889	1,878	100%	100%	100%	100%	100%	100%	100%	100%	100%
PET	4,292	4,765	4,468	3,845	3,914	3,775	998	1,016	977	63%	64%	59%	56%	57%	54%	57%	54%	52%
Fibers & Yarns	1,359	1,561	2,164	2,136	2,159	2,087	533	526	508	20%	21%	29%	31%	31%	30%	30%	28%	27%
West Feedstock	843	885	911	950	905	1,546	293	522	578	12%	12%	12%	14%	13%	22%	17%	28%	31%
Asia PTA	1,367	1,406	1,074	799	824	724	175	194	189	20%	19%	14%	12%	12%	10%	10%	10%	10%
Intercompany	(1,080)	(1,160)	(1,107)	(884)	(885)	(1,167)	(232)	(369)	(374)	(16)%	(16)%	(15)%	(13)%	(13)%	(17)%	(13)%	(20)%	(20)%
*Note: Net Revenue by Factory location basis	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0	(0)	-	-
Performance by Portfolio																		
IVL Production (MMT)	5.25	5.80	6.25	7.02	6.77	8.24	1.80	2.32	2.38	100%	100%	100%	100%	100%	100%	100%	100%	100%
High Value Add (HVA)	0.87	1.08	1.32	1.46	1.44	1.58	0.36	0.43	0.43	17%	19%	21%	21%	21%	19%	20%	19%	18%
Special Position (West Necessities)	2.36	2.35	2.41	2.94	2.74	3.86	0.79	1.16	1.22	45%	40%	39%	42%	40%	47%	44%	50%	51%
Cyclical (East Necessities)	2.02	2.38	2.51	2.62	2.59	2.81	0.65	0.73	0.73	39%	41%	40%	37%	38%	34%	36%	32%	31%
IVL Core EBITDA(\$/t)	88	84	96	93	97	87	96	94	91	100%	100%	100%	100%	100%	100%	100%	100%	100%
High Value Add (HVA)	131	154	181	214	206	223	210	245	226	150%	184%	189%	231%	212%	256%	219%	262%	249%
Special Position (West Necessities)	129	102	109	87	97	60	84	61	63	147%	121%	114%	94%	100%	69%	88%	65%	70%
Cyclical (East Necessities)	19	35	41	31	37	46	41	56	49	22%	42%	43%	34%	38%	53%	43%	60%	55%
IVL Core EBITDA (M\$)	461	487	600	651	658	719	173	217	216	100%	100%	100%	100%	100%	100%	100%	100%	100%
High Value Add (HVA)	114	167	240	313	297	351	75	105	98	25%	34%	40%	48%	45%	49%	44%	48%	45%
Special Position (West Necessities)	304	238	263	255	266	232	66	71	77	66%	49%	44%	39%	40%	32%	38%	33%	36%
Cyclical (East Necessities)	38	83	102	82	95	130	27	41	36	8%	17%	17%	13%	14%	18%	16%	19%	17%
Holding	4	(1)	(6)	1	(1)	5	4	(0)	5	1%	(%)	(1)%	%	(%)	1%	2%	(%)	2%
*IVL Net Revenue (M\$)	6,779	7,456	7,509	6,845	6,918	6,966	1,764	1,889	1,878	100%	100%	100%	100%	100%	100%	100%	100%	100%
High Value Add (HVA)	1,611	1,985	2,570	2,320	2,360	2,522	542	687	673	24%	27%	34%	34%	34%	36%	31%	36%	36%
Special Position (West Necessities)	3,335	3,367	2,914	2,750	2,715	2,888	768	789	809	49%	45%	39%	40%	39%	41%	44%	42%	43%
Cyclical (East Necessities)	1,833	2,105	2,025	1,775	1,843	1,555	454	413	396	27%	28%	27%	26%	27%	22%	26%	22%	21%
*Note: Net Revenue by Factory location basis	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Performance by Regions																		
IVL Production (MMT)	5.25	5.80	6.25	7.02	6.77	8.24	1.80	2.32	2.38	100%	100%	100%	100%	100%	100%	100%	100%	100%
North America (NA)	1.69	1.77	1.92	2.15	2.06	2.74	0.59	0.82	0.88	32%	31%	31%	31%	30%	33%	33%	35%	37%
Europe, Middle East & Africa (EMEA)	1.30	1.40	1.559	1.90	1.80	2.29	0.46	0.66	0.66	25%	24%	25%	27%	27%	28%	26%	29%	28%
Asia	2.27	2.63	2.77	2.98	2.91	3.22	0.75	0.83	0.83	43%	45%	44%	42%	43%	39%	41%	36%	35%
IVL Core EBITDA(\$/t)	88	84	96	93	97	87	96	94	91	100%	100%	100%	100%	100%	100%	100%	100%	100%
North America (NA)	168	155	157	160	172	113	153	113	112	192%	184%	164%	173%	177%	129%	160%	120%	124%
Europe, Middle East & Africa (EMEA)	78	55	94	69	72	73	56	83	72	89%	65%	98%	74%	74%	84%	58%	88%	79%
Asia	32	52	57	59	61	74	70	84	77	36%	62%	60%	63%	62%	85%	73%	89%	85%
IVL Core EBITDA (M\$)	461	487	600	651	658	719	173	217	216	100%	100%	100%	100%	100%	100%	100%	100%	100%
North America (NA)	284	274	301	344	353	309	90	93	99	62%	56%	50%	53%	54%	43%	52%	43%	46%
Europe, Middle East & Africa (EMEA)	101	77	146	131	129	167	26	55	48	22%	16%	24%	20%	20%	23%	15%	25%	22%
Asia	72	138	158	175	176	239	52	70	64	16%	28%	26%	27%	27%	33%	30%	32%	30%
Holding	4	(1)	(6)	1	(1)	5	4	(0)	5	1%	(%)	(1)%	%	(%)	1%	2%	(%)	2%
*IVL Net Revenue (M\$)	6,779	7,456	7,509	6,845	6,918	6,966	1,764	1,889	1,878	100%	100%	100%	100%	100%	100%	100%	100%	100%
North America (NA)	2,940	2,995	2,775	2,520	2,544	2,554	708	664	727	43%	40%	37%	37%	37%	37%	40%	35%	39%
Europe, Middle East & Africa (EMEA)	1,582	1,888	2,210	2,073	2,095	2,202	508	642	598	23%	25%	29%	30%	30%	32%	29%	34%	32%
Asia	2,257	2,573	2,524	2,253	2,280	2,209	548	583	552	33%	35%	34%	33%	33%	32%	31%	31%	29%
*Note: Net Revenue by Factory location basis	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Revenues by major country/region on the basis of deliveries to customers																		
IVL Net Revenue (M\$)	6,779	7,456	7,509	6,845	6,918	6,918	1,764	1,889	1,878	100%	100%	100%	100%	100%	99%	100%	100%	100%
Thailand	480	551	463	431	425	428	105	112	104	7%	7%	6%	6%	6%	6%	6%	6%	6%
Rest of Asia	1,360	1,409	1,533	1,316	1,379	1,365	312	367	380	20%	19%	20%	19%	20%	20%	18%	19%	20%
North America	2,715	2,848	2,597	2,421	2,392	2,531	674	660	718	40%	38%	35%	35%	35%	37%	38%	35%	38%
Europe	1,634	1,915	2,175	2,060	2,061	2,118	498	601	564	24%	26%	29%	30%	30%	31%	28%	32%	30%
Rest of the World	589	733	741	617	662	523	175	149	112	9%	10%	10%	9%	10%	8%	10%	8%	6%