



*IVL to Acquire M&G Brazil PET Assets*  
***Entering New Continent with Brazil Debut***

*March 16, 2018*

# Transaction Highlights

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## **Acquisition**



- IVL entered into an agreement to acquire M&G's PET assets in Brazil
- World's largest single line PET plant with proprietary 'Easy Up' technology
- Located near Suape port in Ipojuca, Pernambuco State in northeast of Brazil

## **Strategic Fit**



- Entering new continent as domestic PET producer with Brazil debut
- Enhanced opportunity to serve our customers in any part of the world
- Accelerates next wave of growth in the Americas

## **Timing**



- Transaction closing expected in 2Q18
- Clear and well-defined integration plan

# Attractive Standalone Opportunity

Port of Suape, Brazil



PET capacity 550 KMT

Invista CP, M&G 'EasyUp'  
SSP technology

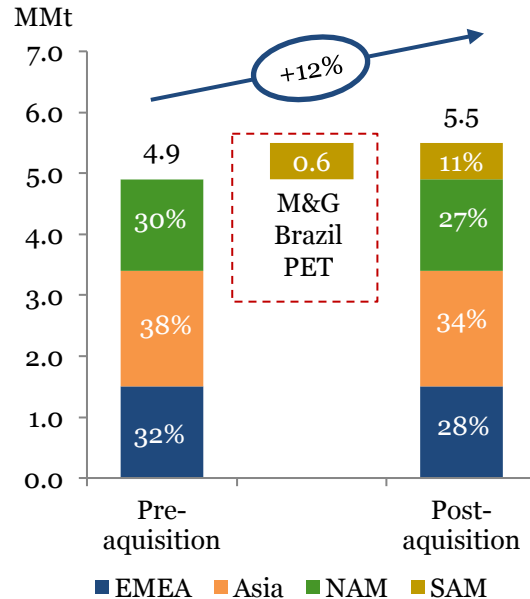
Co-sited with third party  
PTA plant



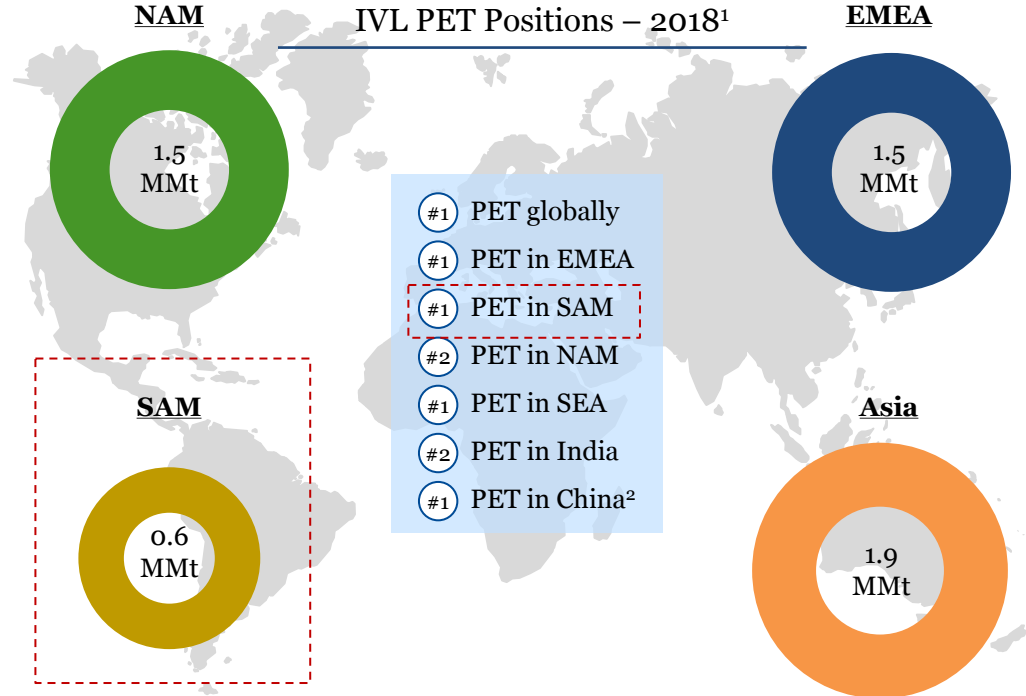
- World's largest single line PET plant with proprietary 'Easy Up' technology
- ✓ Largest PET producer in Brazil and South America
- ✓ Advantaged technology with low cost and scale up opportunity
- ✓ Virtually integrated with PTA from third party

# Strong Strategic Rationale

IVL PET Capacity - 2018



IVL PET Positions – 2018<sup>1</sup>

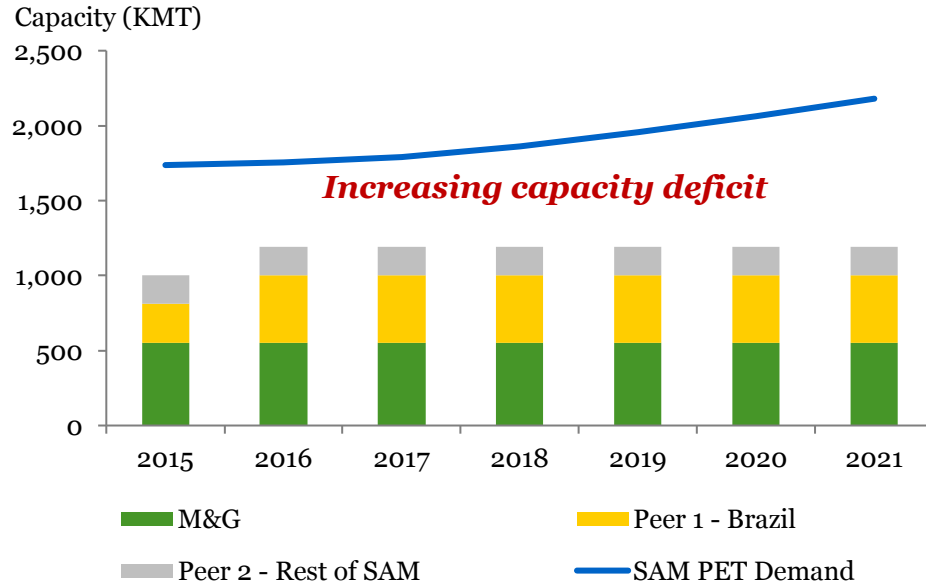


Note: Capacities include JVs

1. Source: Industry Data, IVL Analysis 2. China Pearl River Delta region

# Supportive Market Fundamentals

## South America PET Market Dynamics



- ✓ Strong PET demand growth vs deficit domestic capacity
- ✓ M&G is the largest of 3 producers in Brazil and SAM
- ✓ Duties, AD regulations, incentives for production in Brazil

# Strong Synergy Potential

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## Cost Synergies

- Supply chain and procurement
  - Overhead and SG&A
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## Revenue Synergies

- Customer synergies
  - Process and product innovation
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## People Synergies

- Best practice emulation
  - Cross fertilization
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**Cultural  
Integration**

**Retaining  
Talent**

**Blending  
Strengths**

# Track Record of Successful Integration

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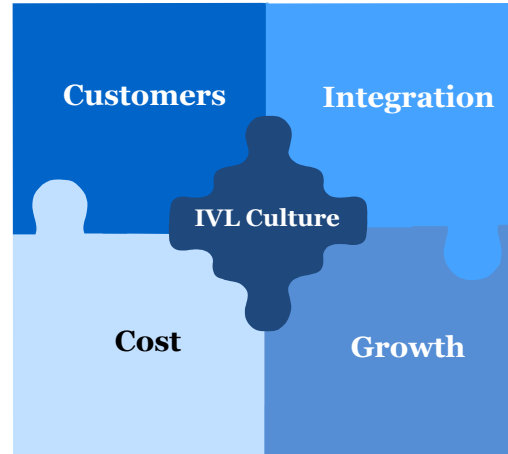
Brazil - a new market for IVL  
Serving our global customers globally

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Low cost, efficient assets  
Large scale, advantaged technology

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Feedstock integration  
Procurement synergies

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Multiple avenues for growth  
Low cost scale up opportunities

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